national policy

National Association of Real Estate Investment Trusts®

Reporting Results of Property Dispositions

Results of Discontinued Operations, Gains and Losses from Property Sales

In its effort to enhance the quality and effectiveness of industry financial practices, NAREIT's Best Financial Practices Council (Council) offers this fourth in a series of "best practices" disclosures related to items of particular importance to real estate investment trusts (REITs) and other real estate company financial or operations reporting. NAREIT member companies currently provide disclosures about results of discontinued operations and gains and losses from property sales required by generally accepted accounting principles (GAAP) and many provide supplemental disclosures. This National Policy Bulletin discusses the usefulness of these and certain additional supplemental disclosures and provides examples of disclosures currently being made by certain companies and a suggested format developed by the Council.

Background

In its February 27, 2002 meeting, the Financial Accounting Standards Board (FASB) discussed the requirements of Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (FAS 144). That discussion focused on constituents' concerns that, for entities such as REITs, the reporting requirements would result in frequent reclassification of operating

results (including FFO) reported in prior periods that, in turn, would cause confusion among users of financial statements. The Board clarified that a principal objective of FAS 144 is to improve the usefulness of reported financial information by broadening the reporting of discontinued operations to include more disposal transactions. Consequently, under FAS 144, the transactions that qualify for reporting in discontinued operations include the disposal of a component of an entity's operations that comprises operations and cash flows that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity. Based on research and discussions with the FASB staff and the major accounting firms, most dispositions of investment property should be reported as discontinued operations.

On May 3, 2002, NAREIT issued a National Accounting Update that provided guidance on the implementation of Statement 144 for real estate companies. This Update is available at http://www.nareit.com/members/accountingissues/ accountingalerts/update050302.pdf.

Disclosures About Dispositions Reported as Discontinued Operations

The following is a description of disclosures about discontinued operations and gains/losses on sales of real estate assets.



Required GAAP Disclosures

FAS 144 requires the following disclosures in the notes to the financial statements that cover the period in which the property has been sold or is classified as held for sale:

- a. A description of the facts and circumstances leading to the disposal or expected disposal, the expected manner and timing of that disposal, and, if not separately presented on the face of the statement, the carrying amount(s) of the major classes of assets and liabilities included as part of a disposal group;
- b. The gain or loss recognized, and if not separately presented on the face of the income statement, the line item in the income statement or the statement of activities that includes that gain or loss;
- c. If applicable, amounts of revenue (including rents from properties sold or held for sale) and pretax profit or loss reported in discontinued operations; and
- d. If applicable, the segment in which the longlived asset is reported under FAS 131.

Suggested Format for Disclosing Certain Additional Information

NAREIT's Best Financial Practices Council has created the following format for members' consideration in deciding how to disclose Results of Discontinued Operations and Gains/Losses from Property Sales in addition to the GAAP disclosures described in a and d above:

Details of Discontinued Operations:

Property Held for Sale:

Balance Sheet:

Investment property, net \$x,xxx,xxx Other assets XXX,XXX Total Assets \$x,xxx,xxx

Mortgage debt \$x,xxx,xxx Other liabilities XXX,XXX Partners' and shareholders' equity X,XXX,XXX Total Liabilities and Partners'

and Shareholders' Equity <u>\$x.xxx.xxx</u>

Property Sold or Held for Sale:

Income Statement:

Revenues	\$xxx,xxx
Expenses:	
Operating	xx,xxx
Interest	XX,XXX
Other	XX,XXX
Minority interest	xx,xxx
Income Taxes	XX,XXX
Funds From Operations (FFO)	xx,xxx
Depreciation and amortization	xx,xxx
Gain/loss on Sale of Property,	
net of related income taxes	xx,xxx
Income from Discont. Operations	XXX,XXX
Add back all Income taxes	xx,xxx
Income from Discont. Operations	
before income taxes	\$xxx,xxx

Property Sale Data:

sperty bare bata.	
Proceeds	\$xxx,xxx
Net book cost of property sold	xxx,xxx
GAAP gain/loss	xx,xxx
Depreciation recapture *	XX,XXX
FFO gain/loss **	\$xx.xxx

^{*}Cumulative amount of depreciation and amortization added back to GAAP net income in the calculation of Funds From Operations (FFO) during ownership period.

^{**}Proceeds less cumulative investment.



The examples on the following pages include reporting results from property dispositions of four REITs (Acadia Realty Trust, Apartment Investment and Management Company, Gables Residential and CenterPoint Properties).

If you have any questions about these issues,

please contact

George Yungmann at gyungmann@nareit.com

or

Gaurav Agarwal at gagarwal@nareit.com

ACADIA REALTY TRUST AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(in thousands, except per share amounts)

3. DISCONTINUED OPERATIONS, Continued

		September 30, 2002		December 31, 2001
ASSETS	_		_	
Net real estate	\$	15,965	\$	63,159
Cash and cash equivalents		´ —		965
Cash in escrow		101		2,648
Rents receivable, net		542		1,591
Prepaid expenses		287		691
Deferred charges, net		169		2,787
Other assets		_		698
Total assets LIABILITIES AND SHAREHOLDERS' EQUITY		17,064		72,539
Mortgage notes payable		3,069		50,163
Accounts payable and accrued expenses		61		724
Other liabilities		121		750
Total liabilities	-	3,251	-	51,637
Net assets of discontinued operations	\$	13,813	\$	20,902

Revenues from discontinued operations for the three months ended September 30, 2002 and 2001 totaled \$621 and \$5,593, respectively. Revenues from discontinued operations for the nine months ended September 30, 2002 and 2001 totaled \$6,083 and \$18,693, respectively.

QUARTERLY SUPPLEMENTAL DISCLOSURE SEPTEMBER 30, 2002



NYSE

<u>Statements of Operations - Including Joint Venture Activity</u> ¹ <u>Current Year-to-Date - By Quarter</u>

(in triousarius)																	
		Year-to-	Date		Current Quarter					Previous Quarters							
		9 mon ended Septe	mber 30,		3 months ended September 30,					3 months ended June 30,				3 months ended March 31,			
		2002				200			L		2002				2002		
			Discontinued				Discontinued					Discontinued				Discontinued	
	Wholly Owned	JV's 2	Operations 3	<u>Total</u>	Wholly Owned	JV's 2	Operations 3	<u>Total</u>		Wholly Owned	JV's 2	Operations 3	Total	Wholly Owned	JV's	Operations 3	Total
PROPERTY REVENUES																	
Minimum rents	\$ 35,243 \$	1,865	4,451 \$	41,559	\$ 11,996 \$	650	\$ 478 \$	13,124		\$ 11,690 \$	613 \$	1,075 \$	13,378	\$ 11,557 \$	602 \$	2,898 \$	15,057
Percentage rents	602	67	305	974	161	10	(33)	138		122	12	117	251	319	45	221	585
Expense reimbursements	8.061	684	1,097	9,842	2.795	268	163	3,226		2.741	207	301	3,249	2,525	209	633	3,367
Other property income	453	22	215	690	144	3		152		144	9	176	329	165	10	34	209
Other property income	44 359	2.638	6,068	53,065	15.096	931	613	16.640		14 697	841	1.669	17.207	14.566	866	3.786	19.218
	44,359	2,030	0,000	53,065	15,090	931	013	10,040		14,097	041	1,009	17,207	14,500	000	3,700	19,210
PROPERTY EXPENSES																	
Property operating	7.993	327	1.114	9.434	2.790	142	115	3.047		2.528	87	312	2,927	2.675	98	687	3.460
Real estate taxes	6,281	474	834	7,589	2,790	164	115	2,470		2,526	155	187	2,927	1,920	155	532	2,607
real estate taxes																	
	14,274	801	1,948	17,023	4,981	306	230	5,517		4,698	242	499	5,439	4,595	253	1,219	6,067
NET OPERATING INCOME - PROPERTIES	30,085	1,837	4,120	36,042	10,115	625	383	11,123		9,999	599	1,170	11,768	9,971	613	2,567	13,151
OTHER INCOME (EXPENSE)																	
General and administrative	(7,287)	(3)		(7,290)	(2,160)	(3)		(2,163)		(2.802)			(2,802)	(2,325)			(2,325)
Abandoned project costs	(274)	(3)		(274)	(2,100)	(3)		(2,103)		(2,002)			(2,002)	(2,323)			(2,323)
Lease termination income	3,945	-		3,945	(2/4)	-		(2/4)		145	-	-	145	3,800			3,800
Interest income	3,945 1.452	-	23	1,475	517	-	2	519		510	-	7	517	3,600 425		14	439
Management income	957	-	23	957	316	-	2	316		310	-	1	310	331	-		331
	(120)	-			(40)	-				(40)	-	-	(40)			-	(40)
Other property management fees		(40)	- (0)	(120)		(04)	-	(40)			- (0)	(00)		(40)	(40)	-	
Straight-line rent (net of write-offs)	553 391	(46)	(8)	499	179	(21)	ь	164		102	(9)	(23)	70	272	(16)	9	265
Other income	391			391	100			100		159			159	132			132
EBIDTA	29,702	1,788	4,135	35,625	8,753	601	391	9,745		8,383	590	1,154	10,127	12,566	597	2,590	15,753
Depreciation and amortization	(10,959)	(500)	(1,606)	(13,065)	(3,701)	(170)	(160)	(4,031)		(3,673)	(166)	(436)	(4,275)	(3,585)	(164)	(1,010)	(4,759)
Interest expense	(8,207)	(963)	(1,515)	(10,685)	(2,781)	(330)	(108)	(3,219)		(2,665)	(318)	(351)	(3,334)	(2,761)	(315)	(1,056)	(4,132)
Impairment of real estate	-	-	(197)	(197)		-	(197)	(197)		-	-	-	-	-	-	-	-
Gain on sale of properties			3,313	3,313			(49)	(49)				1,987	1,987		<u>-</u>	1,375	1,375
Income before extraordinary item, minority interest and																	
cumulative effect of a change in accounting principal	10.536	325	4,130	14,991	2,271	101	(123)	2,249		2.045	106	2,354	4,505	6,220	118	1,899	8,237
	,		.,	,			(/	_,		-,		_,	.,	-,		.,	7,22
Extraordinary item - Loss on early extinguishment of debt	-	-	-	-		-	-	-			-	-	-		-	-	-
Minority interest	(1,730)	(43)	(1,049)	(2,822)	(371)	(12)	15	(368)		(367)	(14)	(302)	(683)	(992)	(17)	(762)	(1,771)
Cumulative effect of a change in accounting principal (FAS 133)	(.,,	(/	, ,,= ,=,	` ''/	(/	(- /		(/		()	(,	(/	()	(/	()	(/	,,,,,,,
(170 100)	I					_											_
NET INCOME	\$ 8,806 \$	282 \$	3,081 \$	12,169	\$ 1,900 \$	89	\$ (108) \$	1,881		\$ 1,678 \$	92 \$	2,052 \$	3,822	\$ 5,228 \$	101 \$	1,137 \$	6,466
					-												

Ouarterly results are unaudited, although they reflect all adjustments, which in the opinion of management, are necessary for a fair presentation of operating results for the interim periods. The Company's equity in the earnings of unconsolidated partnerships is reflected separately for revenues and expenses by calculating it's pro-rata share for each of the above line items. In total, this agrees with the equity in earnings of unconsolidated partnerships as reported in the Company's Form 10Q's for the corresponding periods. Certain first and second quarter 2002 amounts have been reclassified to conform with the third quarter 2002 presentation.

² The Company currently participates in two JV's. The first is a 22% interest in Acadia Strategic Opportunity Fund ("Acadia Strategic"), which acquired its first three shopping centers during September 2002 for \$26.7 million. Acadia Strategic has \$90 million of capital committed which will enable it to purchase approximately \$300 million of assets on a leveraged basis. The second Jv is a 49% interest in a 311,000 square floot shopping center located in White Plains, MY.

³ Discontinued operations represent the activity related to all properties sold since January 1, 2001. Activity as reflected above has been adjusted from that as originally reported for the first and second quarters of 2002 to reflect two additional properties which were classified as held for sale, and sold subsequent to, September 30, 2002.

QUARTERLY SUPPLEMENTAL DISCLOSURE SEPTEMBER 30, 2002



NYSE

Statements of Operations - Including Joint Venture Activity Current vs. Historical Quarter

Current Quarter Historic Quarter Current Year-to-Date Historic Year-to-Date 3 months 3 months 9 months 9 months ended September 30, ended September 30, ended September 30, ended September 30, 2002 2001 2002 2001 Discontinued Discontinued Discontinued Discontinued Wholly Owned JV's 2 Wholly Owned Wholly Owned JV's 2 Wholly Owned Operations 3 Total JV's Operations³ Total Operations³ Total JV's Operations³ Total PROPERTY REVENUES 11,996 \$ 650 \$ 478 \$ 13,124 11,460 \$ 598 \$ 4,744 \$ 16,802 35,243 \$ 1.865 S 4,451 \$ 41,559 34.403 \$ 1,816 \$ 15,640 \$ 51 850 Percentage rents 161 (33)138 154 136 296 602 67 305 974 667 70 714 1.451 2,795 163 3,226 2,562 255 3,513 684 1,097 8,139 752 11,057 Expense reimbursements Other property income 144 152 137 177 453 215 690 465 598 15 096 931 613 16.640 14 313 867 5.608 20.788 44 359 2.638 6.068 53.065 43.674 2.675 18.616 64.965 PROPERTY EXPENSES Property operating 2,790 142 115 115 3,047 2,470 2,549 102 152 1,272 3,923 7,993 327 474 1,114 834 9,434 8,562 330 13,048 2.154 8.914 Real estate taxes 2.191 164 686 6.281 6.326 456 2.132 2.992 7.589 4,981 306 230 5,517 4,703 254 1,958 6,915 14,274 801 1,948 17,023 14,888 786 6,288 21,962 **NET OPERATING INCOME - PROPERTIES** 10,115 625 383 11,123 9,610 613 3,650 13,873 30,085 1,837 4,120 36,042 28,786 1,889 12,328 43,003 OTHER INCOME (EXPENSE) (3) (1.960 (7.290) (6.485 General and administrative (2.160)(2.163)(1.960)(7.287)(3) (6.485)Abandoned project costs (274) (274 3.945 Lease termination income 3.945 517 20 1,452 23 1,475 579 Interest income Management income 316 316 151 151 957 957 401 401 Other property management fees (40) (44) (44) (120) (120) (118) (118 Straight-line rent (net of write-offs) 179 (21) (9) (35) 30 553 (46) (8) 499 615 (19) (11) 585 Other income 100 100 (7) 391 391 10 10 EBIDTA 8,753 601 391 9,745 8,065 604 3,635 12,304 29,702 1,788 4,135 35,625 23,788 1,870 12,405 38,063 Depreciation and amortization (3,701) (170) (160) (4,031 (3,398) (164) (1,439) (5,001 (10,959) (500) (1,606) (13,065 (10,151) (492) (4,586) (15,229) (1,450) (14,756) (4,697) (15,405) Interest expense (2,781) (330) (108) (3,219) (2,932) (315) (8,207) (963) (1,515) (10,685) (9,660) (964) (4,781)(14,756) Impairment of real estate (197) (197) (197 (197 Gain on sale of properties (49 1.245 1,245 3,313 3,313 8,280 8,280 Income before extraordinary item, minority interest an cumulative effect of a change in accounting principal 2,271 101 (123) 2,249 1,735 125 (12,765) (10,905) 10,536 325 4,130 14,991 3,977 414 (3,438) 953 Extraordinary item - Loss on early extinguishment of debt (140) Minority interest (371) (12) 15 (368) (451) (21) 2 108 1 636 (1.730) (43) (1.049) (2.822) (1 099) (75) 624 (550 Cumulative effect of a change in accounting principal (FAS 133) (149) (149 NET INCOME 1,900 \$ 89 \$ (108) \$ 1,881 1,284 \$ 104 \$ (10,657) \$ (9,269) 8,806 \$ 282 \$ 3,081 \$ 12,169 2,589 \$ 339 \$ (2,814) \$ 114

Quarterly results are unaudited, although they reflect all adjustments, which in the opinion of management, are necessary for a fair presentation of operating results for the interim periods. The Company's equity in the earnings of unconsolidated partnerships is reflected separately for revenues and expenses by calculating it's pro-rata share for each of the above line items. In total, this agrees with the equity in earnings of unconsolidated partnerships as reported in the Company's Form 10Q's for the corresponding periods.

Certain first and second quarter 2002 amounts have been reclassified to conform with the third quarter 2002 cresentation.

² The Company currently participates in two JV's. The first is a 22% interest in Acadia Strategic Opportunity Fund ("Acadia Strategic"), which acquired its first three shopping centers during September 2002 for \$26.7 million. Acadia Strategic has \$90 million of capital committed which will enable it to purchase approximatly \$300 million of assets on a leveraged basis. The second Jv is a 49% interest in a 311.000 sourse foot shooping center located in White Plains. NY.

³ Discontinued operations represent the activity related to all properties sold since January 1, 2001. Activity as reflected above has been adjusted from that as originally reported for the first and second quarters of 2002 to reflect two additional properties which were classified as held for sale, and sold subsequent to. September 30, 2002.

QUARTERLY SUPPLEMENTAL DISCLOSURE SEPTEMBER 30, 2002



Statements of Operations - Including Joint Venture Activity
Activity by Segment
(in thousands)

			Year-to-Date					c	Current Quarter								Previou	s Quarters					
		en	9 months ded September 3 2002	0,				end	3 months led September 3 2002	0,				e	3 months ended June 30, 2002						3 months ed March 31, 2002		
	Retail	Multi-Family	Corporate	Operations 3	Total	Ret	ail M	Multi-Family	Corporate	Discontinued Operations 3	Total		Retail	Multi-Family	Corporate	Discontinued Operations 3	Total	Retai	Multi	i-Family (Corporate	Discontinued Operations 3	Total
PROPERTY REVENUES Minimum rents Percentage rents Expense reimbursements Other property income	\$ 32,214 669 8,745 172 41,800	\$ 4,894			41,559 974 9,842 690 53,065	\$	11,031 \$ 171 3,063 39 14,304	1,615 \$ - - 108 1,723	·		13,124 138 3,226 152 16,640	\$	10,655 \$ 134 2,948 68 13,805	1,648 \$ - 85 1,733		1,075 \$ 117 301 176 1,669	13,378 251 3,249 329 17,207	\$ 1	0,528 \$ 364 2,734 65 3,691	1,631 \$ 110 1,741		\$ 2,898 \$ 221 633 34 3,786	15,057 585 3,367 209 19,218
PROPERTY EXPENSES Property operating Real estate taxes	5,958 6,523 12,481	2,362 232 2,594	-	1,114 834 1,948	9,434 7,589 17,023		2,052 2,276 4,328	880 79 959	- - - -	115 115 230	3,047 2,470 5,517	_	1,809 2,249 4,058	806 76 882	- - - -	312 187 499	2,927 2,512 5,439		2,097 1,998 1,095	676 77 753		687 532 1,219	3,460 2,607 6,067
NET OPERATING INCOME - PROPERTIES	29,319	2,603	-	4,120	36,042		9,976	764	-	383	11,123		9,747	851	-	1,170	11,768		9,596	988	-	2,567	13,151
OTHER INCOME (EXPENSE) General and administrative Abandonde project costs Lease termination income Interest income Management income Management income Other properly management flees Straight-line rent (net of write-offs) Other income	3,945 615 - (57) 507		(7,290) (274) - 837 957 - - 82	23	(7,290) (274) 3,945 1,475 957 (120) 499 391		306 - (19) 158	(21)	(2,163) (274) 	- 2 - - 6	(2,163) (274) - 519 316 (40) 164 100		145 252 - (19) 93 159	(21)	(2,802) - 258 310 - -	- 7 - (23)	(2,802) 145 517 310 (40) 70 159		3,800 57 - (19) 256 50	(21)	(2,325) - 368 331 - - 82	- 14 - - 9	(2,325) 3,800 439 331 (40) 265 132
EBIDTA	34,638	2,540	(5,688)	4,135	35,625		10,521	743	(1,910)	391	9,745		10,377	830	(2,234)	1,154	10,127	1	3,740	967	(1,544)	2,590	15,753
Depreciation and amortization Interest expense Impairment of real estate Gain on sale of properties	(10,315 (7,942		(255)	(1,606) (1,515) (197) 3,313	(13,065) (10,685) (197) 3,313		(3,485) (2,701)	(303) (410)	(83) - -	(160) (108) (197) (49)	(4,031) (3,219) (197) (49)		(3,460) (2,571)	(296) (412)	(83) - - -	(436) (351) - 1,987	(4,275) (3,334) - 1,987		3,370) 2,670)	(290) (406)	(89)	(1,010) (1,056) - 1,375	(4,759) (4,132) - 1,375
Income before extraordinary item, minority interest and cumulative effect of a change in accounting principal	16,381	423	(5,943)	4,130	14,991		4,335	30	(1,993)	(123)	2,249		4,346	122	(2,317)	2,354	4,505		7,700	271	(1,633)	1,899	8,237
Extraordinary item - Loss on early extinguishment of debt Minority interest Cumulative effect of a change in accounting principal (FAS 133)	(2,486	(59)	772	(1,049)	(2,822)		(621)	(4)	242	15	(368)		(662)	(16)	297	(302)	(683)		1,203)	(39)	233	(762)	(1,771)
NET INCOME	\$ 13,895	\$ 364	\$ (5,171)	\$ 3,081 \$	12,169	\$	3,714 \$	26	(1,751)	<u>\$ (108)</u> <u>\$</u>	1,881	\$	3,684 \$	106 \$	(2,020)	2,052 \$	3,822	\$	5,497 \$	232 \$	(1,400)	\$ 1,137 <u>\$</u>	6,466

¹ Quarterly results are unaudited, although they reflect all adjustments, which in the opinion of management, are necessary for a fair presentation of operating results for the interim periods. The Company's equity in the earnings of unconsolidated partmenthpis is reflected separately for revenues and expenses by calculating it's pro-rata share for each of the above line items. In Ital, this agrees with the equity in earnings of unconsolidated partmenthpia as reported in the Company's Form 100's for the corresponding periods. Certain first and second quarter 2002 amounts have been reclassified to conform with the third quarter 2002 presentation.

² The Company currently participates in two JV's. The first is a 22% interest in Acade Strategic Opportunity Fund ("Acade Strategic"), which acquired its first three shopping centers during September 2002 for \$267 million. Acade Strategic has \$90 million of capital committed which will enable it to purchase approximatily \$300 million of assets on a leveraged basis.

The second JV is a 49% interest in 31,1000 square for oth spoping center located in White Plains, IV'.

³ Discontinued operations represent the activity related to all properties sold since January 1, 2001. Activity as reflected above has been adjusted from that as originally reported for the first and second quarters of 2002 to reflect two additional properties which were classified as held for sale, and sold subsequent to, September 30, 2002.

Table of Contents

(see Note 10), as well as additional proceeds received from the refinancing of the tax-exempt bonds of the underlying properties, the Company's retained residual interests aggregating approximately \$23 million were collected.

NOTE 10 — Discontinued Operations and Assets Held for Sale

In October 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ("SFAS 144"). SFAS 144 establishes criteria beyond that previously specified in Statement of Financial Accounting Standard No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of* ("SFAS 121"), to determine when a long-lived asset is classified as held for sale, and it provides a single accounting model for the disposal of long-lived assets. SFAS 144 was effective beginning January 1, 2002. Due to the adoption of SFAS 144, the Company now reports as discontinued operations assets held for sale (as defined by SFAS 144) and assets sold in the current period. All results of these discontinued operations, less applicable income taxes, are included in a separate component of income on the consolidated statements of income under the heading, "discontinued operations." This change has resulted in certain reclassifications of 2001 financial statement amounts.

The components of income (loss) from operations related to discontinued operations for the three and nine months ended September 30, 2002 and the three and nine months ended September 30, 2001 are shown below. These include the results of operations through the date of each respective sale for sold properties and a full period of operations for those assets held for sale for the three and nine months ended September 30, 2002 and a full period of operations for the three and nine months ended September 30, 2001 (dollars in thousands):

		nths Ended nber 30,	- 1	onths Ended ember 30,
	2002	2001	2002	2001
RENTAL PROPERTY OPERATIONS:				
Rental and other property revenues	\$ 1,922	\$ 8,851	\$14,722	\$ 26,294
Property operating expense	(1,458)	(3,943)	(7,010)	(10,809)
Income from property operations	464	4,908	7,712	15,485
Depreciation of rental property	(448)	(2,302)	(2,830)	(7,434)
Interest expense	(209)	(2,852)	(3,163)	(8,850)
Interest and other income	19	11	36	40
Minority interest in consolidated real estate partnerships	(3)	(57)	(108)	1,510
Operating earnings (loss)	(177)	(292)	1,647	751
Distributions to minority partners in excess of income	_	_	(1,321)	_
• 1				
Income (loss) from operations	\$ (177)	\$ (292)	\$ 326	\$ 751

The Company is currently marketing for sale certain real estate properties that are inconsistent with its long-term investment strategies (as determined by management from time to time). As of September 30, 2002, the Company classified as assets held for sale four properties with an aggregate of 929 units. Other properties, both consolidated and unconsolidated, are being marketed for sale but are not accounted for as assets held for sale as they do not meet the criteria under SFAS 144.

The Company incurred net loss on disposals of approximately \$9.2 million, offset by casualty gains of \$1.2 million on various properties, for the three months ended September 30, 2002. Of this total, \$3.6 million related to impairment losses on assets held for sale or sold in the third quarter of 2002, and \$5.6 million in loss resulted from additional write-off of basis related to the sale of certain senior living facilities, which were deemed non-strategic assets and sold in the second quarter of 2002.

Included in discontinued operations, as part of the net loss from the disposition of properties in the nine months ended September 30, 2002, the Company recorded income of approximately \$18.8 million. This adjustment resulted from the

Company's historical estimation process in determining the carrying value of assets sold. The recognition of this amount in the current period is considered to be a change in estimate associated with the historical estimated gain or loss on the sale of these properties. The amount of the change in estimate was identified based upon better

20

DISCONTINUED OPERATIONS

We adopted SFAS No. 144 effective January 1, 2002 which requires, among other things, that the operating results of certain real estate assets which have been sold subsequent to January 1, 2002, or otherwise qualify as held for disposition (as defined by SFAS No. 144), be included in discontinued operations in the statements of operations for all periods presented. Three of our wholly-owned operating real estate assets were sold during the first quarter of 2002. We retained management of two of the three wholly-owned assets sold at terms commensurate with current market conditions. Due to our continuing involvement with the operations of the two assets sold that we are continuing to manage, the operating results of these assets are included in continuing operations. The operating results for the one wholly-owned asset and one unconsolidated joint venture asset sold during the first quarter of 2002 are included in discontinued operations in the statements of operations for all periods presented. Interest expense has been allocated to the results of the discontinued operations in accordance with EITF No. 87-24. We had no assets that qualified as held for disposition as defined by SFAS No. 144 at December 31, 2001 or September 30, 2002.

Condensed financial information of the results of operations for the real estate assets sold included in discontinued operations is as follows:

	_	Three Mor ed Septen		Nine Months Ended September 30			
		<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>		
Total property revenues Equity in income of joint ventures Total revenues	\$	- - -	\$669 29 698	\$197 <u>45</u> <u>242</u>	\$1,973 89 2,062		
Property operating and maintenance expense Real estate asset depreciation and amortization Interest expense Total expenses		- - - 	(268) (141) (87) (496)	(91) (48) <u>(34)</u> (173)	(764) (420) <u>(246)</u> (1,430)		
Minority interest of common unitholders in Operating Partnership Income from discontinued operations, net of minority interest		_	<u>(42</u>) <u>160</u>	<u>(13</u>) <u>56</u>	<u>(133</u>) <u>499</u>		
Gain on disposition of discontinued operations Minority interest of common unitholders in Operating Partnership Gain on disposition of discontinued operations, net of minority interest		- 	- 	2,945 (582) 2,363	- 		
Income from discontinued operations, net of minority interest	\$	-	<u>\$160</u>	<u>\$2,419</u>	<u>\$499</u>		

GABLES RESIDENTIAL Consolidated Statements of Operations - SFAS No. 144 September 30, 2002

(Unaudited and amounts in thousands)

		ne three months eptember 30, 2		For the three months ended September 30, 2001					
	As Reported	Discontinued Operations	Pre SFAS No. 144	As Reported	Discontinued Operations	Pre SFAS No. 144			
Revenues:		_		0 50070		å 50.000			
Rental revenues	\$ 53,277	\$ -	\$ 53,277	\$ 56,273		\$ 56,908 3,466			
Other property revenues	3,236		3,236 56,513	3,432 59,705	34 669	60,374			
Total property revenues	56,513 1,751	-	1,751	1,598	009	1,598			
Property management revenues	1,731	-	133	1,530	_	144			
Development revenues, net Equity in income (loss) of joint ventures	931	_	931	(11)		18			
Interest income	155	-	155	183	-	183			
Other revenues	1,222	-	1,222	862	-	862			
Total other revenues	4,192		4,192	2,776	29	2,805			
Total revenues	60,705	-	60,705	62,481	698	63,179			
Expenses:			_,_,_			00.750			
Property operating and maintenance (exclusive of items shown below)	21,548		21,548	20,484	268	20,752			
Real estate asset depreciation and amortization	10,736		10,736	11,780 1,451	141	11,921 1,451			
Property management - owned	1,328 1,560		1,328 1,560	1,451	-	1,348			
Property management - third party Interest expense and credit enhancement fees	12,270		12,270	11,289	87	11,376			
Amortization of deferred financing costs	426		426	267	-	267			
General and administrative	2,052		2,052	1,829	_	1,829			
Corporate asset depreciation and amortization	405		405	227	-	227			
Unusual items	-	_	-	6,247	_	6,247			
Total expenses	50,325	-	50,325	54,922	496	55,418			
Income from continuing operations before gain on sale of real estate assets	10,380	-	10,380	7,559	202	7,761			
Gain on sale of land and development rights	267		267	515		515			
Income from continuing operations before minority interest Minority interest of common unitholders in Operating Partnership attributable	10,647	-	10,647	8,074	202	8,276			
to continuing operations	(1,644	- (.	(1,644)	(919) (42)	(961)			
Minority interest of preferred unitholders in Operating Partnership	(1,078	*	(1,078)	(1,078		(1,078)			
Income from continuing operations	7,925	; -	7,925	6,077	160	6,237			
Income from discontinued operations, net of minority interest			-	160	(160)	-			
Gain on disposition of discontinued operations, net of minority interest		-	-		-				
Income from discontinued operations		-	-	160	(160)	~			
Income before extraordinary item	7,925	· -	7,925	6,237	-	6,237			
Net income	7,925	-	7,925	6,237	-	6,237			
Dividends to preferred shareholders	(1,09) -	(1,091)	(2,443) -	(2,443)			
Net income available to common shareholders	\$ 6,834	\$ -	\$ 6,834	\$ 3,794	\$ -	\$ 3,794			

The Company adopted SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective January 1, 2002. This standard requires that operating results of certain real estate assets sold subsequent to January 1, 2002 be included in discontinued operations in the statements of operations for all periods presented. Three of the Company's wholly-owned operating real estate assets were sold during the first quarter of 2002. The Company retained management of two of the three wholly-owned assets sold at terms commensurate with current market conditions. Due to the Company's significant continuing involvement with the operations of the two assets sold that the Company is continuing to manage, the operating results of these real estate assets are included in continuing operations. The operating results for the one wholly-owned asset and one unconsolidated joint venture asset sold during the first quarter of 2002 are included in discontinued operations in the statements of operations for all periods presented.

The above table presents the results as reported pursuant to SFAS No. 144, the results of the two assets included in discontinued operations, and the results before the impact of SFAS No. 144 for the three months ended September 30, 2002 and 2001, respectively. Interest expense has been allocated to the results of the discontinued operations in accordance with EITF No. 87-24.

GABLES RESIDENTIAL Consolidated Statements of Operations - SFAS No. 144 September 30, 2002

(Unaudited and amounts in thousands)

		he nine months		For the nine months ended September 30, 2001				
	As	Discontinued Operations	Pre SFAS No. 144	As Reported	Discontinued Operations	Pre SFAS No. 144		
Revenues:	Reported	Operations	110. 144	Reported	Operations	140. 144		
Rental revenues	\$ 159,844	\$ 185	\$ 160,029	\$ 163.619	\$ 1,841	\$ 165,460		
Other property revenues	9,473	12	9,485	9,632	132	9,764		
Total property revenues	169,317	197	169,514	173,251	1,973	175,224		
Property management revenues	5,374	_	5,374	4,524	-	4,524		
Development revenues, net	392	_	392	555	_	555		
Equity in income (loss) of joint ventures	2,067	792	2,859	26	89	115		
Interest income	336	_	336	637	_	637		
Other revenues	2,973	-	2,973	1,857	_	1,857		
Total other revenues	11,142	792	11,934	7,599	89	7,688		
Total revenues	180,459	989	181,448	180,850	2,062	182,912		
Expenses:								
Property operating and maintenance (exclusive of items shown below)	60,726	91	60,817	57,067	764	57,831		
Real estate asset depreciation and amortization	34,931	48	34,979	33,996	420	34,416		
Property management - owned	4,774	-	4,774	4,264	-	4,264		
Property management - third party	4,856	-	4,856	3,701	-	3,701		
Interest expense and credit enhancement fees	32,750	34	32,784	33,660	246	33,906		
Amortization of deferred financing costs	958	-	958	791	-	791		
General and administrative	5,727	-	5,727	5,386	-	5,386		
Corporate asset depreciation and amortization	1,286	-	1,286	567	-	567		
Unusual items		-		6,647	_	6,647		
Total expenses	146,008	173	146,181	146,079	1,430	147,509		
Income from continuing operations before gain on sale of real estate assets	34,451	816	35,267	34,771	632	35,403		
Gain on sale of previously depreciated operating real estate assets	17,906	2,198	20,104	7,386	-	7,386		
Gain on sale of land and development rights	2,068		2,068	2,733	-	2,733		
Income from continuing operations before minority interest Minority interest of common unitholders in Operating Partnership attributable	54,425	3,014	57,439 -	44,890	632	4 5,522		
to continuing operations	(8,827) (595)	(9,422)	(7,230) (133)	(7,363)		
Minority interest of preferred unitholders in Operating Partnership	(3,234) -	(3,234)	(3,234) -	(3,234)		
Income from continuing operations	42,364	2,419	44,783	34,426	499	34,925		
Income from discontinued operations, net of minority interest	56	(56)	-	499	(499)	_		
Gain on disposition of discontinued operations, net of minority interest	2,363	, ,				-		
Income from discontinued operations	2,419	(2,419)	-	499	(499)	~		
Income before extraordinary item	44,783	-	44,783	34,925	-	34,925		
Extraordinary loss from early extinguishment of debt, net of minority interest	(1,360) -	(1,360)		_	-		
Net income	43,423	-	43,423	34,925	i -	34,925		
Dividends to preferred shareholders	(5,976	i) -	(5,976)	(7,328	3) -	(7,328)		
Net income available to common shareholders	\$ 37,447	-	\$ 37,447	\$ 27,597	_	\$ 27,597		

The Company adopted SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective January 1, 2002. This standard requires that operating results of certain real estate assets sold subsequent to January 1, 2002 be included in discontinued operations in the statements of operations for all periods presented. Three of the Company's wholly-owned operating real estate assets were sold during the first quarter of 2002. The Company retained management of two of the three wholly-owned assets sold at terms commensurate with current market conditions. Due to the Company's significant continuing involvement with the operations of the two assets sold that the Company is continuing to manage, the operating results of these real estate assets are included in continuing operations. The operating results for the one wholly-owned asset and one unconsolidated joint venture asset sold during the first quarter of 2002 are included in discontinued operations in the statements of operations for all periods presented.

The above table presents the results as reported pursuant to SFAS No. 144, the results of the two assets included in discontinued operations, and the results before the impact of SFAS No. 144 for the nine months ended September 30, 2002 and 2001, respectively. Interest expense has been allocated to the results of the discontinued operations in accordance with EITF No. 87-24.



CENTERPOINT PROPERTIES TRUST AND SUBSIDIARIES PRE FAS 144 CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended September 30					Nine Months Ended September 30						
		2002	% of		2001	% of	200		% of	2001		% of
	(Un	audited)	Total Rev.	(Ur	naudited)	Total Rev.	(Unauc	dited)	Total Rev.	(Uı	naudited)	Total Rev.
Revenue:												
Minimum rents	\$	29,648	66.1%	\$	29,564	73.5%		34,919	69.3%	\$	88,959	73.1%
Straight-line rents		443	1.0%		1,217	3.0%		1,667	1.4%		3,700	3.0%
Expense reimbursements		8,051	18.0%		8,243	20.5%	2	25,154	20.6%		26,614	22.0%
Mortgage interest income		237	0.5%		333	0.8%		600	0.5%		648	0.5%
Real estate fee income		6,436	14.4%		875	2.2%		9,990	8.2%		1,715	1.4%
Total revenue		44,815	100.0%		40,232	100.0%	12	22,330	100.0%		121,636	100.0%
Expenses:												
Real estate taxes		8,135	18.2%		7,736	19.2%		23,962	19.6%		24,797	20.4%
Property operating and leasing		5,137	11.5%		5,108	12.7%	1	17,158	14.0%		15,908	13.1%
General and administrative		1,446	3.2%		1,296	3.2%		4,449	3.6%		4,188	3.4%
Depreciation and amortization		8,624	19.2%		9,072	22.5%	2	26,197	21.4%		26,652	21.9%
Interest expense:												
Interest incurred, net		7,602	17.0%		7,651	19.0%	2	21,223	17.3%		23,274	19.1%
Amortization of deferred financing costs		650	1.5%		581	1.4%		1,869	1.5%		1,789	1.5%
Total expenses		31,594	70.6%		31,444	78.0%		94,858	77.4%		96,608	79.4%
Operating income		13,221	29.4%		8,788	22.0%	2	27,472	22.6%		25,028	20.6%
Gain on sale of real estate		4,221	9.4%		7,916	19.7%		13,147	10.7%		24,059	19.8%
Income from continuing operations before income taxes and equity in net income of affiliate		17,442	38.8%		16,704	41.7%	4	40,619	33.3%		49,087	40.4%
Provision for income taxes (expense) benefit		(1,699)	(3.8%)		(243)	(0.6%)		(3,309)	(2.7%)		(585)	(0.5%)
Equity in net income (loss) of affiliate		203	0.5%		406	1.0%		620	0.5%		714	0.6%
Income from continuing operations		15,946	35.5%		16,867	42.1%	;	37,930	31.1%		49,216	40.5%
Discontinued operations:												
Gain on sale, net of tax		2,447	5.5%		_	0.0%		17,948	14.7%		-	0.0%
Income (loss) from operations, net of tax			0.0%			0.0%			0.0%		-	0.0%
Income before extraordinary item		18,393	41.0%		16,867	42.1%		55,878	45.8%		49,216	40.5%
Extraordinary item, early extinguishment of debt		-	0.0%		-	0.0%			0.0%		(1,616)	(1.3%)
Net income		18,393	41.0%		16,867	42.1%		55,878	45.8%		47,600	39.2%
Preferred dividends	_	(2,522)	(5.6%)		(2,523)	(6.3%)		(7,568)	(6.2%)		(7,568)	(6.2%)
Net income available to common shareholders	\$	15,871	35.4%	\$	14,344	35.8%	\$	48,310	39.6%	\$	40,032	33.0%
116t moone available to common shareholders	Ψ	10,011	55.470	<u> </u>	1-7,0-1-7			,				

Note: Reverses the effect of FAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Asset, which requires that all gains and losses from properties sold subsequent to 01/01/2002 and the operations for such properties and those classified as held for sale properties be shown as discontinued operations. FAS No. 144 also requires that gain on sale of discontined operations be shown net of tax.



CENTERPOINT PROPERTIES TRUST AND SUBSIDIARIES CALCULATION OF PRE FAS 144 CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands)

	Three Months Ended September 30											
		2002			2001							
	As	Discontinued		As	Discontinued							
	Reported	Operations	Pre FAS 144	Reported	Operations	Pre FAS 144						
Revenue:												
Minimum rents	\$ 29,259	\$ 389	\$ 29,648	\$ 28,051	\$ 1,513	\$ 29,564						
Straight-line rents	449	(6)	443	1,197	20	1,217						
Expense reimbursements	7,905	146	8,051	7,945	298	8,243						
Mortgage interest income	237	-	237	333	-	333						
Real estate fee income	6,436	-	6,436	875	-	875						
Total revenue	44,286	529	44,815	38,401	1,831	40,232						
Expenses:												
Real estate taxes	7,999	136	8,135	7,355	381	7,736						
Property operating and leasing	5,123	14	5,137	5,032	76	5,108						
General and administrative	1,446	-	1,446	1,296	-	1,296						
Depreciation and amortization	8,483	141	8,624	8,700	372	9,072						
Interest expense:												
Interest incurred, net	7,602	-	7,602	7,651	-	7,651						
Amortization of deferred financing costs	650		650	581_	-	581						
Total expenses	31,303	291	31,594	30,615	829	31,444						
Operating income	12,983	238	13,221	7,786	1,002	8,788						
Gain on sale of real estate	4,221	-	4,221	7,916		7,916						
Income from continuing operations before income taxes and equity in net income of affiliate	17,204	238	17,442	15,702	1,002	16,704						
Provision for income taxes (expense) benefit	(1,627)	(72)	(1,699)	(205)	(38)	(243)						
Equity in net income (loss) of affiliate	203		203	406		406						
Income from continuing operations	15,780	166	15,946	15,903	964	16,867						
Discontinued operations:												
Gain on sale, net of tax	2,447	_	2,447	_	_	_						
Income (loss) from operations, net of tax	166	(166)	2 ,-1-1,	964	(964)	-						
Income before extraordinary item	18,393	-	18,393	16,867		16,867						
Extraordinary item, early extinguishment of debt			***	-	_							
Net income	18,393	-	18,393	16,867	-	16,867						
Preferred dividends	(2,522)	-	(2,522)	(2,523)		(2,523)						
Net income available to common shareholders	\$ 15,871	s -	\$ 15,871	\$ 14,344	\$ -	\$ 14,344						
	<u> </u>	7	, - , -									

Note: Reverses the effect of FAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Asset, which requires that all gains and losses from properties sold subsequent to 01/01/2002 and the operations for such properties and those classified as held for sale properties be shown as discontinued operations. FAS No. 144 also requires that gain on sale of discontinued operations be shown net of tax.



CENTERPOINT PROPERTIES TRUST AND SUBSIDIARIES
CALCULATION OF PRE FAS 144 CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands)

	Nine Months Ended September 30											
		2002			2001							
	As	Discontinued		As	Discontinued							
	Reported	Operations	Pre FAS 144	Reported	Operations	Pre FAS 144						
Revenue:												
Minimum rents	\$ 82,047	\$ 2,872	\$ 84,919	\$ 85,104	\$ 3,855	\$ 88,959						
Straight-line rents	1,656	11	1,667	3,648	52	3,700						
Expense reimbursements	24,191	963	25,154	25,702	912	26,614						
Mortgage interest income	600		600	648	-	648						
Real estate fee income	9,990		9,990	1,715	-	1,715						
Total revenue	118,484	3,846	122,330	116,817	4,819	121,636						
Expenses:												
Real estate taxes	23,005	957	23,962	23,481	1,316	24,797						
Property operating and leasing	17,011	147	17,158	15,869	39	15,908						
General and administrative	4,449	-	4,449	4,188		4,188						
Depreciation and amortization	25,311	886	26,197	25,564	1,088	26,652						
Interest expense:												
Interest incurred, net	21,223	-	21,223	23,274	-	23,274						
Amortization of deferred financing costs	1,869	74 100-100-100-100-100-100-100-100-100-100	1,869	1,789	-	1,789						
Total expenses	92,868	1,990	94,858	94,165	2,443	96,608						
Operating income	25,616	1,856	27,472	22,652	2,376	25,028						
Gain on sale of real estate	13,147	_	13,147	24,059	-	24,059						
Income from continuing operations before income taxes and equity in net income of affiliate	38,763	1,856	40,619	46,711	2,376	49,087						
Provision for income taxes (expense) benefit	(3,067)	(242)	(3,309)	(644)	59	(585)						
Equity in net income (loss) of affiliate	620		620	714		714						
Income from continuing operations	36,316	1,614	37,930	46,781	2,435	49,216						
Discontinued operations:												
Gain on sale, net of tax	17,948	-	17,948	-	-	-						
Income (loss) from operations, net of tax	1,614	(1,614)		2,435	(2,435)	_						
Income before extraordinary item	55,878	-	55,878	49,216	-	49,216						
Extraordinary item, early extinguishment of debt	-	_		(1,616)	_	(1,616)						
Net income	55,878		55,878	47,600	-	47,600						
Preferred dividends	(7,568)		(7,568)	(7,568)	_	(7,568)						
Net income available to common shareholders	\$ 48,310	\$ -	\$ 48,310	\$ 40,032	\$ -	\$ 40,032						
Aranapie te cerminen en antiene de												

Note: Reverses the effect of FAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Asset, which requires that all gains and losses from properties sold subsequent to 01/01/2002 and the operations for such properties and those classified as held for sale properties be shown as discontinued operations. FAS No. 144 also requires that gain on sale of discontined operations be shown net of tax.